

Vacant position as

HEAD OF TRANSACTION ADVISORY

Your Opportunity

We are looking for a Head of Transaction Advisory to identify and seize opportunities in the fast-growing mini-grid sector. Your role will be to provide hands-on advisory services to our private and public clients, connect mini-grid developers with financiers, and assist our clients structure and navigate complex financing processes.

We expect the Head of Transaction Advisory to leverage his/her extensive network in the finance sector and among investors and to communicate convincingly with corporate executives and high-level public sector officials. The mini-grid market is still nascent but growing rapidly. We expect the Head of Transaction Advisory to be highly motivated to help the sector grow by delivering high quality outputs and incorporating INENSUS' innovative concepts into transaction advisory.

We welcome applications from both those with experience in the off-grid sector and those looking for a career change. Depending on the applicant's preference, this role can either be based out of our Berlin office or remotely, with preference given to applicants working in Europe or Africa.

Your Skills

- Relevant master's degree in finance, business administration, economics or similar
- Minimum of 10 years' experience in the banking/finance sector, including experience in raising finance for start-ups and SMEs
- Extensive network among banks/family businesses/investors
- Ability/readiness to step out of your comfort zone
- Strong verbal and written communication skills
- Ability to work collaboratively with others

If this opportunity sounds like it is made for you, please get in touch with:



Joanis Holzigel – COO
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We look forward to receiving your application.

About INENSUS

INENSUS (www.inensus.com) is a German-based consulting firm with over 15 years of experience in the field of mini-grids and decentralised renewable energy systems. Building on a portfolio of projects in more than 40 countries in Africa, Asia and Latin America, we have been a driving force in advancing the sector in collaboration with private and public sector partners and development institutions such as the GIZ, the EU, the African Development Bank, the UN or The World Bank. We are headquartered in Germany and currently employ 30 permanent staff in various offices in Europe and Africa.